



MEMORANDUM OF UNDERSTANDING(MOU)

BETWEEN

KANPUR INSTITUTE OF TECHNOLOGY, KANPUR

&

SOFTPRO INDIA COMPUTER TECHNOLOGIES PVT. LTD,
LUCKNOW

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 23rd day of October Two Thousand Nineteen (23/10/2019)

BETWEEN

KANPUR INSTITUTE OF TECHNOLOGY, KANPUR having its college premises at A-1, UPSIDC Industrial Area, Rooma, Kanpur (U.P.) 208001 of the first party represented by Director "Prof.- Dr. Brajesh Varshney".

AND

SOFTPRO INDIA COMPUTER TECHNOLOGIES PVT. LTD., LUCKNOW having its office at Softpro Tower, Near New Hanuman Temple, Kapoorthala, Aliganj, Lucknow and represented herein by CEO, Ms. Yashi Asthana (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

A) First Party is a Higher Educational Institution named:

(i) Kanpur Institute of Technology, Kanpur.

B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

Director

Kanpur Institute of Technology
A-1, UPSIDC Industrial Area, Rooma
Kanpur-208001



Head Office : Softpro Tower, Near New Hanuman Temple, Kapoorthala, Aliganj, Lucknow-226006
Branch Office : Softpro House, 3/213, Sector-J, Jankipuram, Near Gudamba Thana, Lucknow-226021
Email : hr@softproindia.org
URL : www.softproindia.org, www.trainingatsoftpro.com

- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest;
- E) **Softpro India Computer Technologies Pvt. Ltd., Lucknow** the Second Party is engaged in Business, Manufacturing, Skill Development, Education and R&D Services in the fields of **CS/IT/ Electronics & Robotics/Mechanical** and related fields.
- F) **Softpro India Computer Technologies Pvt. Ltd.**, the Second Party is promoted by **Ms. Yashi Asthana** having its office at **Softpro Tower, Near New Hanuman Temple, Kapoorthala, Aliganj, and Lucknow.**
- G) **Softpro India** deals in **CS/IT/ME/ Electronics, Robotics & Skill Development Programs.**

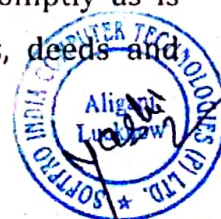
NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institution** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, ~~deeds and~~

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documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MoU

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.
- 2.4 **Internships and Placement of Students:** Second Party will actively engage to help the delivery of the Internship and placement of students of the First Party into internships/jobs, as per AICTE internship Policy. The Second Party will also register itself on AICTE Internship Policy Portal for disseminating the Internship opportunities available with

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them.

- 2.5 **Skill Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.6 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the technology trends and in house requirements.
- 2.7 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting industrial exposure/ training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- 2.8 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
- 2.9 The financial commitment on the part of the **Kanpur Institute of Technology, Kanpur** and the First Party to take up any program mentioned in the MoU will be dealt as per mutual consent.

CLAUSE 3 INTELLECTUAL PROPERTY

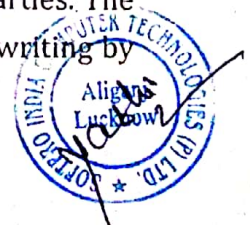
- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

CLAUSE 4 VALIDITY

- 4.1 This Agreement shall be initially valid for a period of **03 years** commencing from the date of the agreement that is 23rd Day of October Two Thousand Nineteen. (23/10/2019). The MOU can be terminated during the period of validity by mutual consent of both the parties. The term may be extend for further period by mutual consent in writing by

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Director
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the parties, during which period **Softpro India**, the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of **Softpro India Computer Technologies Pvt. Ltd., Lucknow** the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU

- 4.2 The Parties hereto have set & subscribed their respective hands & seal on the day, month & year herein above mentioned.

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that **First Party** and **Second Party** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.


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First Party
Kanpur Institute of Technology
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Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of **Kanpur**.



AGREED:

For: KANPUR INSTITUTE OF TECHNOLOGY, KANPUR

For: SOFTPRO INDIA COMPUTER TECHNOLOGIES PVT.LTD, LUCKNOW


Director
Kanpur Institute of Technology
A-1, UPSIDC Industrial Area, Rooma
Kanpur-208001



Name: Prof. Dr. Brajesh Varshney

Name: Ms. Yashi Asthana

Designation: Director

Designation: CEO

Kanpur Institute of Technology,
Kanpur

Softpro India Computer
Technologies Pvt. Ltd.
Lucknow

(Authorized Signatory)


(Authorized Signatory)

KANPUR INSTITUTE OF TECHNOLOGY, KANPUR	SOFTPDRO INDIA COMPUTER TECHNOLOGIES PVT. LTD, LUCKNOW
Address: Kanpur Institute of Technology A-1, UPSIDC Industrial Area. Rooma, Kanpur-208001 (U.P.), India	Address: Softpro Tower, Near New Hanuman Temple, Kapoorthala, Aliganj, Lucknow. UP-226006
Contact Details: 9936853611 , 7705011891	Contact Details: 7080102011
E-mails: director.kit@kit.ac.in	E-mails: yashi21nov@gmail.com
Web: kit.ac.in	Web: www.softproindia.org

Witness1:

Witness2:

Witness3:


Witness4: